

# Preliminary Operating Statistics

## For the 1<sup>st</sup> Quarter 2019



AirAsia Group Berhad is pleased to announce the operating statistics for the 1<sup>st</sup> Quarter of the Financial Year 2019 ("1Q2019").

AirAsia Group Berhad's Consolidated AOCs<sup>1</sup> posted strong 1<sup>st</sup> Quarter growth to kick start the year, driven by a substantial increase in capacity of 17% year-on-year. Load held strong at 88% with passengers carried up 18% to 12 million pax. Available Seat Kilometres ("ASK") grew by 11% year-on-year as the company added new routes and frequencies for both domestic and international routes to further grow its market share.

Malaysia added substantial capacity of 11% with most of the seats sold as passengers carried was up by 10% to 8.7 million pax year-on-year. Load held strong at 87%.

Indonesia reported an increase in total passengers carried, recording a 12% year-on-year growth despite modest capacity addition of 2% year-on-year. As a result, we reported a stronger load of 87%, which grew 7 percentage points ("ppts") year-on year.

Philippines added 17% in capacity on new international routes. The aggressive increase in capacity did not result in any dilution to the load, on the contrary load factor further grew by 4 ppts to 91%. This was backed by solid passenger growth of 23% year-on year.

Thailand saw an improvement and witnessed the return of tourist arrivals in the first quarter resulting from the extension of the Visa on Arrival fee waiver scheme for visitors from 20 countries and 1 territory. ASK was up by 10% year-on-year on the back of capacity that was added for China and Indochina routes. Whilst, number of passengers carried was in line with the capacity added, recording a strong load factor of 90%.

India further expanded its capacity by 23% year-on-year to further grow its domestic market share. Total passengers carried surpassed the added capacity by 9 ppts and recorded a strong load of 89%. AirAsia India closed the quarter with 20 aircraft and it is well on its way to receive its 21<sup>st</sup> aircraft to start connecting Indian passengers into the group's Asean destinations.

Japan recorded strong operational improvements from the same quarter in 2018. Passengers carried grew a whopping 80% as it saw its first international route to Taipei in February 2019 on the back of 79% capacity added year-on-year. Japan will see a steady growth for both new domestic and international routes for 2019.

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<sup>1</sup> AirAsia Group Berhad Consolidated AOCs refers to AOCs whose financial and operational results are consolidated for financial reporting purposes and these are namely the Malaysian, Indonesian and Philippines AOCs.

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## AirAsia Group Berhad Consolidated AOCs – Malaysia, Indonesia & Philippines

### 1<sup>st</sup> Quarter 2019 Operating Statistics

AirAsia Group Berhad AOCs (MAA, IAA & PAA)	JAN - MAR		
	2019	2018	Change
Passengers Carried <sup>1</sup>	12,548,460	10,654,194	18%
Capacity <sup>2</sup>	14,268,918	12,204,348	17%
Load Factor (%) <sup>3</sup>	88%	87%	+1 ppt
ASK (mil) <sup>4</sup>	17,788	15,979	11%
RPK (mil) <sup>5</sup>	15,678	13,815	13%
Number of stages <sup>6</sup>	78,709	67,566	16%
Average stage length (km)	1239	1,290	-4%
Size of fleet at month end <sup>7</sup>	141	123	18

Note: (i) The fleet count excludes:  
- Two (2) A320 aircraft leased to a third party airline

## Malaysia

### 1st Quarter 2018 Operating Statistics

Malaysia AirAsia	JAN - MAR		
	2019	2018	Change
Passengers Carried <sup>1</sup>	8,716,196	7,923,673	10%
Capacity <sup>2</sup>	9,980,958	8,961,648	11%
Load Factor (%) <sup>3</sup>	87%	88%	-1 ppt
ASK (mil) <sup>4</sup>	12,349	11,884	4%
RPK (mil) <sup>5</sup>	10,869	10,423	4%
Number of stages <sup>6</sup>	54,887	49,551	11%
Average stage length (km)	1,229	1,312	-6%
Size of fleet at month end <sup>7</sup>	94	87	7

Note: (ii) The fleet count excludes:  
- Two (2) A320 aircraft leased to a third party airline

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## Indonesia

### 1st Quarter 2019 Operating Statistics

Indonesia AirAsia	JAN - MAR		
	2019	2018 Proforma	Change
Passengers Carried <sup>1</sup>	1,857,296	1,660,577	12%
Capacity <sup>2</sup>	2,126,700	2,085,300	2%
Load Factor (%) <sup>3</sup>	87%	80%	+7 pts
ASK (mil) <sup>4</sup>	2,878	2,880	0%
RPK (mil) <sup>5</sup>	2,488	2,295	8%
Number of stages <sup>6</sup>	11,815	11,585	2%
Average stage length (km)	1,343	1,352	-1%
Size of fleet at month end <sup>7</sup>	24	23	1

Note: (iii) The fleet count and statistics includes:

- Eight (8) A320 aircraft operated by PT. Indonesia AirAsia Extra (IAAX) were transferred to AirAsia Indonesia in 4Q 2018.

## Philippines

### 1st Quarter 2019 Operating Statistics

AirAsia Philippines	JAN - MAR		
	2019	2018	Change
Passengers Carried <sup>1</sup>	1,974,968	1,608,847	23%
Capacity <sup>2</sup>	2,161,260	1,848,060	17%
Load Factor (%) <sup>3</sup>	91%	87%	+4 pts
ASK (mil) <sup>4</sup>	2,561	2,090	23%
RPK (mil) <sup>5</sup>	2,321	1,794	29%
Number of stages <sup>6</sup>	12,007	10,267	17%
Average stage length (km)	1,185	1,131	5%
Size of fleet at month end <sup>7</sup>	23	21	2

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## Thailand

### 1st Quarter 2019 Operating Statistics

Thai AirAsia	JAN - MAR		
	2019	2018	Change
Passengers Carried <sup>1</sup>	5,861,824	5,639,204	4%
Capacity <sup>2</sup>	6,507,990	6,224,610	5%
Load Factor (%) <sup>3</sup>	90%	91%	-1 ppt
ASK (mil) <sup>4</sup>	6,874	6,245	10%
RPK (mil) <sup>5</sup>	6,151	5,618	9%
Number of stages <sup>6</sup>	36,061	34,506	5%
Average stage length (km)	1,056	1,003	5%
Size of fleet at month end <sup>7</sup>	62	59	3

## India

### 1st Quarter 2019 Operating Statistics

AirAsia India	JAN - MAR		
	2019	2018	Change
Passengers Carried <sup>1</sup>	1,936,888	1,468,931	32%
Capacity <sup>2</sup>	2,173,680	1,769,220	23%
Load Factor (%) <sup>3</sup>	89%	83%	+6 ppts
ASK (mil) <sup>4</sup>	2,322	1,770	31%
RPK (mil) <sup>5</sup>	2,093	1,497	40%
Number of stages <sup>6</sup>	12,076	9,829	23%
Average stage length (km)	1,068	1,000	7%
Size of fleet at month end <sup>7</sup>	20	16	4

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## Japan

### 1st Quarter 2019 Operating Statistics

AirAsia Japan	JAN - MAR		
	2019	2018	Change
Passengers Carried <sup>1</sup>	94,051	52,263	80%
Capacity <sup>2</sup>	117,720	65,880	79%
Load Factor (%) <sup>3</sup>	80%	79%	+1 ppt
ASK (mil) <sup>4</sup>	135	63	113%
RPK (mil) <sup>5</sup>	109	50	118%
Number of stages <sup>6</sup>	654	366	79%
Average stage length (km)	1,145	957	20%
Size of fleet at month end <sup>7</sup>	3	2	1

- (1) Number of earned seats flown. Earned seats comprise seats sold to passengers (including no-shows)
- (2) Number of seats flown
- (3) Number of Passengers carried as a percentage of Capacity
- (4) Available Seat Kilometres (ASK) measures an airline's passenger capacity. Total seats flown multiplied by the number of kilometres flown
- (5) Revenue Passenger Kilometres (RPK) is a measure of the volume of passengers carried by the airline. Number of passengers multiplied by the number of kilometres these passengers have flown
- (6) Number of flights flown
- (7) Number of aircraft including spares

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