

Preliminary Operating Statistics

For the 3rd Quarter 2018



FOR IMMEDIATE RELEASE

AirAsia Group Berhad is pleased to announce the operating statistics for the 3rd Quarter of the Financial Year 2018 (“3Q18”).

AirAsia Group Berhad Consolidated AOCs^[1] posted a load factor of 82% year-on-year, down 5 percentage points as a result of significant capacity increase and 10% Available Seat Kilometres (“ASK”) growth in order for AirAsia to continuously grow its market share and to meet travel demands.

Malaysia recorded a 9% increase year-on-year in ASK, whilst passengers carried grew by 7% to 7.98 million. Load factor decreased 4 percentage points to 83% year-on-year as a result of tighter competition during the leaner quarter.

Indonesia grew 11% year-on-year in seat capacity to 1.50 million, while passengers carried was up by 5% to 1.24 million pax. Indonesia still managed to achieve a steady load of 82% despite a chain of natural disasters.

Philippines on the other hand recorded a 23% growth in passengers carried year-on-year, while seat capacity increased by 34% over the same period leading to a 6 percentage points decrease in load as a result of vigorous capacity expansion in order to grow its pie and strengthen its market presence.

AirAsia Thailand reported a load factor of 81%, lower by 4 percentage points year-on-year resultant from a seasonally leaner quarter, coupled with tighter competition and a slowdown in Chinese tourists due a temporary negative sentiment from the Phuket ferry incident. In spite of that, number of passengers carried during the quarter was up 4% year-on-year to record 5.12 million pax.

AirAsia India carried 1.60 million passengers in 3Q18, a significant increase by 36% compared to the same quarter in 2017. Load factor was reported at 76%, down by 9 percentage points year-on-year as a result of aggressive capacity addition, in line with our plans to start flying international in 2019.

AirAsia Japan achieved a load factor of 89% in 3Q18, 10 percentage points increase quarter-on-quarter. Passengers carried recorded a 41% jump quarter-on-quarter to 81,144 pax.

[1] AirAsia Group Berhad Consolidated AOCs refers to AOCs whose financial and operational results are consolidated for financial reporting purposes and these are namely the Malaysian, Indonesian and Philippines AOCs.



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AirAsia Group Berhad Consolidated AOCs – Malaysia, Indonesia & Philippines

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AirAsia Group Berhad AOCs (MAA, IAA & PAA)	JUL – SEP		
	2018	2017	Change
Passengers Carried ¹	10,795,900	9,891,881	9%
Capacity ²	13,229,790	11,402,946	16%
Load Factor (%) ³	82	87	-5 pts
ASK (mil) ⁴	16,450	14,910	10%
RPK (mil) ⁵	13,574	12,875	5%
Number of stages ⁶	73,133	63,303	16%
Average stage length (km)	1,237	1,292	-4%
Size of fleet at month end ⁷	127	110	17

Note: (i) The fleet count excludes:
- Eight (8) A320 aircraft operated by Indonesia AirAsia X
- Two (2) A320 aircraft leased to a third party airline

Malaysia

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AirAsia Malaysia	JUL – SEP		
	2018	2017	Change
Passengers Carried ¹	7,980,797	7,436,795	7%
Capacity ²	9,669,210	8,505,486	14%
Load Factor (%) ³	83	87	-4 pts
ASK (mil) ⁴	12,122	11,146	9%
RPK (mil) ⁵	10,105	9,683	4%
Number of stages ⁶	53,352	47,206	13%
Average stage length (km)	1,251	1,309	-4%
Size of fleet at month end ⁷	90	80	10

Note: (ii) The fleet count excludes:
- Two (2) A320 aircraft leased to a third party airline



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Indonesia

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AirAsia Indonesia	JUL – SEP		
	2018	2017	Change
Passengers Carried ¹	1,236,068	1,175,427	5%
Capacity ²	1,502,460	1,357,560	11%
Load Factor (%) ³	82	87	-5 ppts
ASK (mil) ⁴	2,060	1,973	4%
RPK (mil) ⁵	1,705	1,726	-1%
Number of stages ⁶	8,347	7,542	11%
Average stage length (km)	1,334	1,328	Unchanged
Size of fleet at month end ⁷	16	14	2

Note: (iii) The fleet count and statistics exclude:
 - Eight (8) A320 aircraft operated by Indonesia AirAsia X

Philippines

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AirAsia Philippines	JUL – SEP		
	2018	2017	Change
Passengers Carried ¹	1,579,035	1,279,659	23%
Capacity ²	2,058,120	1,539,900	34%
Load Factor (%) ³	77	83	-6 ppts
ASK (mil) ⁴	2,268	1,791	27%
RPK (mil) ⁵	1,764	1,466	20%
Number of stages ⁶	11,434	8,555	34%
Average stage length (km)	1,102	1,163	-5%
Size of fleet at month end ⁷	21	16	5

Thailand

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AirAsia Thailand	JUL – SEP		
	2018	2017	Change
Passengers Carried ¹	5,117,230	4,934,324	4%
Capacity ²	6,336,912	5,788,740	9%
Load Factor (%) ³	81	85	-4 ppts
ASK (mil) ⁴	6,167	5,707	8%
RPK (mil) ⁵	4,980	4,891	2%
Number of stages ⁶	35,105	32,148	9%
Average stage length (km)	972	986	-1%
Size of fleet at month end ⁷	60	54	6



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India

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AirAsia India	JUL – SEP		
	2018	2017	Change
Passengers Carried ¹	1,600,684	1,174,574	36%
Capacity ²	2,100,240	1,374,840	53%
Load Factor (%) ³	76	85	-9 pts
ASK (mil) ⁴	2,252	1,402	61%
RPK (mil) ⁵	1,722	1,211	42%
Number of stages ⁶	11,668	7,638	53%
Average stage length (km)	1,072	962	11%
Size of fleet at month end ⁷	19	13	6

Japan

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AirAsia Japan	3Q18	2Q18	Change
Passengers Carried ¹	81,144	57,529	41%
Capacity ²	91,620	72,720	26%
Load Factor (%) ³	89	79	10 pts
ASK (mil) ⁴	100	80	25%
RPK (mil) ⁵	88	62	42%
Number of stages ⁶	509	404	26%
Average stage length (km)	1,087	1,087	Unchanged
Size of fleet at month end ⁷	2	2	Unchanged

Note: (iv) AAJ launched its first flight in fourth quarter 2017

- (1) Number of earned seats flown. Earned seats comprise seats sold to passengers (including no-shows)
- (2) Number of seats flown
- (3) Number of Passengers carried as a percentage of Capacity
- (4) Available Seat Kilometres (ASK) measures an airline's passenger capacity. Total seats flown multiplied by the number of kilometres flown
- (5) Revenue Passenger Kilometres (RPK) is a measure of the volume of passengers carried by the airline. Number of passengers multiplied by the number of kilometres these passengers have flown
- (6) Number of flights flown
- (7) Number of aircraft including spares

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For further information please contact:

Group Investor Relations:

Esme Law

Office : +603 8660 4333

Email : maa_ir@airasia.com

Communications:

Aziz Laikar

Office : +603 8660 4263

Email : azizlaikar@airasia.com

For further information on AirAsia, please visit the Company's website: www.airasia.com

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