

## Preliminary Operating Statistics

For 2<sup>nd</sup> Quarter for Financial Year Ended 2012



AirAsia Berhad (“AirAsia” or “the company”) is pleased to announce the operating statistics for the 2<sup>nd</sup> Quarter 2012 (“2Q12”).

Malaysia AirAsia (“MAA”) sustained a load factor of 80% in 2Q12 which was pleasing due to the 12% capacity addition whilst fares remained strong. During the 2Q11, MAA strengthen its leading position in the domestic and international market by increasing frequencies on Kuala Lumpur – Terengganu, Kuala Lumpur – Langkawi, Kuala Lumpur – Vientiane, Langkawi – Singapore, Kuala Lumpur – Saigon utilising one new aircraft that was delivered at the end of May 2012.

Thai AirAsia (“TAA”) was able to post a strong 2Q12 load factor of 79%, an incremental of 1 ppt year-on-year, carrying a 20% year-on-year increase on passengers of 1.9 million for the quarter. The increase was supported through an expanded capacity of 19% with new Chiang Mai – Macau route and additional frequency for our new route Bangkok – Trang for the quarter, given seasonality.

Indonesia AirAsia (“IAA”) posted stronger load factor of 78% or increased by 2 ppt year on year in 2Q12 as the result of capacity expansion followed by strong passenger demand. Passengers carried increased by 15% whereas capacity increased by 12% year-on-year. In 2Q12, IAA continued to strengthen its hub via the introduction of Bandung – Penang, Bandung – Pekanbaru and Denpasar – Yogyakarta. IAA also increased frequency for Bandung – Kuala Lumpur and Denpasar – Surabaya.

## Malaysia

### 2<sup>nd</sup> Quarter 2012 Operating Statistics

Malaysia AirAsia	APR - JUN 2012		
	2012	2011	Change
Passenger Carried <sup>1</sup>	4,902,689	4,472,498	10%
Capacity <sup>2</sup>	6,163,020	5,511,780	12%
Load Factor (%) <sup>3</sup>	80	81	-1 ppt
ASK (mil) <sup>4</sup>	7,038	6,436	9%
RPK (mil) <sup>5</sup>	5,621	5,250	7%
Number of stages <sup>6</sup>	34,239	30,620	12%
Average stage length (km)	1,144	1,170	-2%
Size of fleet at month end <sup>7</sup>	58	53	5

## Thailand

### 2<sup>nd</sup> Quarter 2012 Operating Statistics

Thai AirAsia	APR - JUN 2012		
	2012	2011	Change
Passenger Carried <sup>1</sup>	1,935,072	1,614,853	20%
Capacity <sup>2</sup>	2,452,320	2,063,160	19%
Load Factor (%) <sup>3</sup>	79	78	1 ppt
ASK (mil) <sup>4</sup>	2,593	2,235	16%
RPK (mil) <sup>5</sup>	2,044	1,774	15%
Number of stages <sup>6</sup>	13,624	11,462	19%
Average stage length (km)	1,057	1,083	-2%
Size of fleet at month end <sup>7</sup>	24	20	4

## Indonesia

### 2<sup>nd</sup> Quarter 2012 Operating Statistics

Indonesia AirAsia	APR - JUN 2012		
	2012	2011	Change
Passenger Carried <sup>1</sup>	1,447,492	1,259,737	15%
Capacity <sup>2</sup>	1,847,160	1,647,904	12%
Load Factor (%) <sup>3</sup>	78	76	2 ppt
ASK (mil) <sup>4</sup>	2,247	2,205	2%
RPK (mil) <sup>5</sup>	1,748	1,664	5%
Number of stages <sup>6</sup>	10,262	9,408	9%
Average stage length (km)	1,231	1,345	-8%
Size of fleet at month end <sup>7</sup>	18	20	-2

## Group<sup>8</sup>

### 2<sup>nd</sup> Quarter 2012 Operating Statistics

Group <sup>8</sup>	APR - JUN 2012		
	2012	2011	Change
Passenger Carried <sup>1</sup>	8,285,253	7,347,088	13%
Capacity <sup>2</sup>	10,462,500	9,222,844	13%
Load Factor (%) <sup>3</sup>	79	80	-1%
ASK (mil) <sup>4</sup>	11,877	10,876	9%
RPK (mil) <sup>5</sup>	9,413	8,688	8%
Number of stages <sup>6</sup>	58,125	51,490	13%
Average stage length (km)	1,144	1,199	-5%
Size of fleet at month end <sup>7</sup>	100	93	7

(1) Number of earned seats flown. Earned seats comprise seats sold to passengers (including no-shows)

(2) Number of seats flown

(3) Number of Passengers carried as a percentage of Capacity

(4) Available Seat Kilometres (ASK) measures an airline's passenger capacity. Total seats flown multiplied by the number of kilometres flown

(5) Revenue Passenger Kilometres (RPK) is a measure of the volume of passengers carried by the airline. Number of passengers multiplied by the number of kilometres these passengers have flown

(6) Number of flights flown

(7) Number of aircraft including spares

(8) Group refers to Malaysia AirAsia's, Thai AirAsia's and Indonesia AirAsia's operations only.

For further information on AirAsia, please visit the Company's website: [www.airasia.com](http://www.airasia.com) or send an email to [investorrelations@airasia.com](mailto:investorrelations@airasia.com)

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