

# Preliminary Operating Statistics

## For the 2<sup>nd</sup> Quarter 2016 of the Financial Year Ended 2016



### FOR IMMEDIATE RELEASE

AirAsia Berhad (“AirAsia” or “the Company”) is pleased to announce the operating statistics for the 2<sup>nd</sup> Quarter 2016 (“2Q16”).

In 2Q16, the Group<sup>[1]</sup> recorded load factor of 85%, up 6 percentage points (“ppts”) against the same period last year. Number of passengers carried increased 12% year-on-year (“YoY”) to 13.9 million, well ahead of the 4% increase in capacity. At the end of the quarter under review, the Group’s total fleet size stood at 172 aircraft (174 including two aircraft that was delivered to AirAsia Japan which has not commenced operation).

Malaysia AirAsia (“MAA”) posted load factor of 87% in 2Q16, up 7 ppts YoY. Demand exceeded capacity with 10% increase in the number of passengers carried at 6.55 million and 1% YoY increase in capacity. MAA ended the quarter with a total fleet of 81 aircraft. A new route was introduced during the quarter: Johor Bahru – Guangzhou. Frequency was added on one route: Kuala Lumpur – Shenzhen.

Thai AirAsia (“TAA”) recorded load factor of 83% in 2Q16, up 3 ppts YoY. Total number of passengers carried increased 18% YoY to 4.17 million, ahead of the 13% increase in capacity. During the quarter, TAA took 2 additional aircraft and comparing YoY, 6 aircraft were added bringing its total fleet to 49 aircraft. Seven new routes commenced operations: Chiang Mai – Changsa and Khon Kaen; Khon Kaen – Hat Yai; Hat Yai – Chiang Rai and Johor Bahru; and Bangkok – Kochi and Shantou. Frequency was added on one route: Hat Yai – Chiang Mai.

Indonesia AirAsia (“IAA”) load factor displayed a marked increase to 83% in 2Q16, up 10 ppts YoY. Number of passengers carried increased 2%, despite capacity reduction of 11% YoY. Its total fleet at the end of 2Q16 stood at 22 aircraft, which includes 8 aircraft operated by Indonesia AirAsia X (“IAAX”).

Philippines AirAsia (“PAA”) reported load factor of 91% in 2Q16, up 11 ppts YoY. Number of passengers carried was at 1.01 million, up 3% YoY. Capacity decreased by 9% YoY as part of its capacity rationalisation plan. PAA ended the quarter with a total fleet of 14 aircraft. Two new routes were introduced during the quarter: Manila – Hong Kong and Shanghai.

AirAsia India (“AAI”) posted load factor of 87% in 2Q16, up 4 ppts YoY. Number of passengers carried was at 0.53 million, up by 76% YoY. At the end of the quarter, AAI’s total fleet stood at 6 aircraft.

<sup>[1]</sup> Group refers to MAA, TAA, IAA, PAA & AAI



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## Group

### 2<sup>nd</sup> Quarter 2016 Operating Statistics

Group (MAA, TAA, IAA, PAA, AAI)	APR - JUN 2016		
	2016	2015	Change
Passenger Carried <sup>1</sup>	13,914,716	12,403,128	12%
Capacity <sup>2</sup>	16,280,123	15,704,280	4%
Load Factor (%) <sup>3</sup>	85	79	+6 ppts
ASK (mil) <sup>4</sup>	19,787	18,050	10%
RPK (mil) <sup>5</sup>	16,836	14,259	18%
Number of stages <sup>6</sup>	89,899	87,246	3%
Average stage length (km)	1,170	1,111	5%
Size of fleet at month end <sup>7</sup>	172 <sup>(i)</sup>	172	Unchanged

Note: (i) The total fleet number includes:

- Eight (8) A320 aircraft operated by IAAX.

The total fleet number excludes:

- Two (2) A320 aircraft delivered to AirAsia Japan. AirAsia Japan has not commenced operations.
- Two (2) A320 aircraft novated from MAA to Asia Aviation Capital ("AAC") and subsequently leased to a third party airline

## Malaysia

### 2<sup>nd</sup> Quarter 2016 Operating Statistics

Malaysia AirAsia	APR - JUN 2016		
	2016	2015	Change
Passenger Carried <sup>1</sup>	6,545,131	5,951,924	10%
Capacity <sup>2</sup>	7,539,863	7,432,560	1%
Load Factor (%) <sup>3</sup>	87	80	+7 ppts
ASK (mil) <sup>4</sup>	9,996	9,100	10%
RPK (mil) <sup>5</sup>	8,613	7,263	19%
Number of stages <sup>6</sup>	41,342	41,292	Unchanged
Average stage length (km)	1,319	1,230	7%
Size of fleet at month end <sup>7</sup>	81 <sup>(i)</sup>	80	1

Note: (i) Excludes two (2) A320 aircraft novated from MAA to AAC and subsequently leased to a third party airline



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## Thailand

### 2<sup>nd</sup> Quarter 2016 Operating Statistics

Thai AirAsia	APR - JUN 2016		
	2016	2015	Change
Passenger Carried <sup>1</sup>	4,165,929	3,539,856	18%
Capacity <sup>2</sup>	5,021,100	4,445,820	13%
Load Factor (%) <sup>3</sup>	83	80	+3 ppts
ASK (mil) <sup>4</sup>	5,138	4,410	17%
RPK (mil) <sup>5</sup>	4,269	3,574	19%
Number of stages <sup>6</sup>	27,895	24,699	13%
Average stage length (km)	1,023	992	3%
Size of fleet at month end <sup>7</sup>	49	43	6

## Indonesia

### 2<sup>nd</sup> Quarter 2016 Operating Statistics

Indonesia AirAsia	APR - JUN 2016				
	2016			2015	Change
	Operated by IAA	Operated by 3rd Party <sup>(i)</sup>	Total		
Passenger Carried <sup>1</sup>	1,180,159	484,625	1,664,784	1,632,831	2%
Capacity <sup>2</sup>	1,420,560	577,800	1,998,360	2,244,960	-11%
Load Factor (%) <sup>3</sup>	83	84	83	73	+10 ppts
ASK (mil) <sup>4</sup>	2,039	772	2,811	2,990	-6%
RPK (mil) <sup>5</sup>	1,679	637	2,316	2,196	5%
Number of stages <sup>6</sup>	7,892	3,210	11,102	12,472	-11%
Average stage length (km)	1,304	1,216	1,278	1,240	3%
Size of fleet at month end <sup>7</sup>	14	8 <sup>(ii)</sup>	22	29	-7

Note: (i) Operated by IAAX on behalf of IAA  
(ii) Includes three (3) A320 aircraft wet leased and five (5) A320 aircraft transferred from IAA



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## Philippines

### 2<sup>nd</sup> Quarter 2016 Operating Statistics

Philippines AirAsia	APR - JUN 2016		
	2016	2015	Change
Passenger Carried <sup>1</sup>	1,005,822	976,381	3%
Capacity <sup>2</sup>	1,107,360	1,215,900	-9%
Load Factor (%) <sup>3</sup>	91	80	+11 ppts
ASK (mil) <sup>4</sup>	1,078	1,152	-6%
RPK (mil) <sup>5</sup>	970	894	9%
Number of stages <sup>6</sup>	6,152	6,755	-9%
Average stage length (km)	974	947	3%
Size of fleet at month end <sup>7</sup>	14	15	-1

## India

### 2<sup>nd</sup> Quarter 2016 Operating Statistics

AirAsia India	APR - JUN 2016		
	2016	2015	Change
Passenger Carried <sup>1</sup>	533,050	302,136	76%
Capacity <sup>2</sup>	613,440	365,040	68%
Load Factor (%) <sup>3</sup>	87	83	+4 ppts
ASK (mil) <sup>4</sup>	762	398	91%
RPK (mil) <sup>5</sup>	669	332	101%
Number of stages <sup>6</sup>	3,408	2,028	68%
Average stage length (km)	1,258	1,146	10%
Size of fleet at month end <sup>7</sup>	6	5	1

- (1) Number of earned seats flown. Earned seats comprise seats sold to passengers (including no-shows)
- (2) Number of seats flown
- (3) Number of Passengers carried as a percentage of Capacity
- (4) Available Seat Kilometres (ASK) measures an airline's passenger capacity. Total seats flown multiplied by the number of kilometres flown

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- (5) Revenue Passenger Kilometres (RPK) is a measure of the volume of passengers carried by the airline. Number of passengers multiplied by the number of kilometres these passengers have flown
- (6) Number of flights flown
- (7) Number of aircraft including spares
- (8) Group refers to Malaysia AirAsia's, Thai AirAsia's, Indonesia AirAsia's, Philippines AirAsia's and AirAsia India's operations

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