

Preliminary Operating Statistics

For the 3rd Quarter 2016 of the Financial Year Ended 2016



FOR IMMEDIATE RELEASE

AirAsia Berhad (“AirAsia” or “the Company”) is pleased to announce the operating statistics for the 3rd Quarter 2016 (“3Q16”).

In 3Q16, the Group^[1] posted load factor of 87%, up 6 percentage points (“ppts”) from the same period last year. The total number of passengers carried increased 11% year-on-year (“YoY”) to 14.23 million, well ahead of the 2% increase in seat capacity. At the end of the quarter under review, the Group’s total fleet size stood at 171 aircraft (173 including two aircraft delivered to AirAsia Japan but yet to commence operations).

Malaysia AirAsia (“MAA”) achieved a load factor of 89% in 3Q16, a record high and an increase of 7 ppts YoY. Passenger numbers increased 5% YoY to 6.63 million while capacity was reduced by 3%. MAA ended the quarter with a fleet size of 77 aircraft including 2 newly delivered Airbus A320neo.

Thai AirAsia (“TAA”) posted a load factor of 84% in 3Q16, up 3 ppts YoY. The number of passengers carried increased 21% YoY to 4.33 million, more than the 17% increase in capacity. During the quarter, TAA started operating the Hat Yai – Kuala Lumpur and Bangkok – Vientiane routes and increased frequencies on the Bangkok – Udon Thani route. TAA ended the quarter with a fleet size of 49 aircraft.

Indonesia AirAsia (“IAA”) achieved a record load factor of 90% in 3Q16 with a 15 ppts increase YoY. Passenger numbers were 2% higher YoY at 1.71 million while capacity was reduced by 14%. At the end of the quarter under review the fleet size stood at 22 aircraft, including 8 aircraft operated by Indonesia AirAsia X (“IAAX”).

Philippines AirAsia’s (“PAA”) load factor stood at 83% in 3Q16, a decrease of 1 ppt YoY. The number of passengers carried was at 0.98 million, up 8% YoY. Capacity increased by 9% YoY as frequencies were added on the Manila – Kalibo (Boracay) and Manila – Puerto Princessa routes. PAA ended the quarter with a fleet of 15 aircraft.

AirAsia India (“AAI”) achieved a load factor of 88% in 3Q16, up 12 ppts YoY. The number of passengers carried increased 42% YoY to 0.59 million, more than the 23% increase in capacity. Three new routes were inaugurated during the quarter: Bengaluru – Guwahati; Bengaluru – Hyderabad and Hyderabad – Goa. Frequencies were added on the Bengaluru – Goa route. AAI’s fleet consisted of 8 aircraft at the end of the quarter.

^[1] Group refers to MAA, TAA, IAA, PAA & AAI



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Group

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Group (MAA, TAA, IAA, PAA, AAI)	JUL - SEP 2016		
	2016	2015	Change
Passenger Carried ¹	14,232,414	12,875,533	11%
Capacity ²	16,323,270	15,936,840	2%
Load Factor (%) ³	87	81	+ 6ppts
ASK (mil) ⁴	20,018	18,864	6%
RPK (mil) ⁵	17,458	15,190	15%
Number of stages ⁶	90,649	88,538	2%
Average stage length (km)	1,197	1,138	5%
Size of fleet at month end ⁷	171 ⁽ⁱ⁾	173	-2

Note: (i) The total fleet number includes:

- Eight (8) A320 aircraft operated by IAAX.

The total fleet number excludes:

- Two (2) A320 aircraft delivered to AirAsia Japan. AirAsia Japan has not commenced operations.
- Two (2) A320 aircraft novated from MAA to Asia Aviation Capital ("AAC") and subsequently leased to a third party airline

Malaysia

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Malaysia AirAsia	JUL - SEP 2016		
	2016	2015	Change
Passenger Carried ¹	6,627,887	6,296,016	5%
Capacity ²	7,423,710	7,675,920	-3%
Load Factor (%) ³	89	82	+7 ppts
ASK (mil) ⁴	9,746	9,567	2%
RPK (mil) ⁵	8,655	7,771	11%
Number of stages ⁶	41,207	42,644	-3%
Average stage length (km)	1,314	1,246	5%
Size of fleet at month end ⁷	77 ⁽ⁱ⁾	81	-4

Note: (i) Excludes two (2) A320 aircraft novated from MAA to AAC and subsequently leased to a third party airline



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Thailand

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Thai AirAsia	JUL - SEP 2016		
	2016	2015	Change
Passenger Carried ¹	4,326,526	3,584,130	21%
Capacity ²	5,143,500	4,412,520	17%
Load Factor (%) ³	84	81	+3 ppts
ASK (mil) ⁴	5,316	4,445	20%
RPK (mil) ⁵	4,478	3,651	23%
Number of stages ⁶	28,575	24,514	17%
Average stage length (km)	1,033	1,007	3%
Size of fleet at month end ⁷	49	44	5

Indonesia

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Indonesia AirAsia	JUL - SEP 2016				
	2016			2015	Change
	Operated by IAA	Operated by 3rd Party ⁽ⁱ⁾	Total		
Passenger Carried ¹	1,225,082	486,668	1,711,750	1,677,248	2%
Capacity ²	1,378,440	530,100	1,908,540	2,223,540	-14%
Load Factor (%) ³	89	92	90	75	+15 ppts
ASK (mil) ⁴	1,991	731	2,722	3,034	-10%
RPK (mil) ⁵	1,770	665	2,435	2,316	5%
Number of stages ⁶	7,658	2,945	10,603	12,353	-14%
Average stage length (km)	1,313	1,256	1,297	1,146	13%
Size of fleet at month end ⁷	14	8 ⁽ⁱⁱ⁾	22	28	-6

Note: (i) Operated by IAAX on behalf of IAA
(ii) Includes three (3) A320 aircraft wet leased and five (5) A320 aircraft transferred from IAA



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Philippines

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Philippines AirAsia	JUL - SEP 2016		
	2016	2015	Change
Passenger Carried ¹	976,765	901,957	8%
Capacity ²	1,175,220	1,079,100	9%
Load Factor (%) ³	83	84	-1 ppts
ASK (mil) ⁴	1,395	1,155	21%
RPK (mil) ⁵	1,160	950	22%
Number of stages ⁶	6,529	5,995	9%
Average stage length (km)	1,187	1,072	11%
Size of fleet at month end ⁷	15	15	unchanged

India

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AirAsia India	JUL - SEP 2016		
	2016	2015	Change
Passenger Carried ¹	589,486	416,182	42%
Capacity ²	672,300	545,760	23%
Load Factor (%) ³	88	76	+12 ppts
ASK (mil) ⁴	839	663	27%
RPK (mil) ⁵	729	502	45%
Number of stages ⁶	3,735	3,032	23%
Average stage length (km)	1,155	1,208	-4%
Size of fleet at month end ⁷	8	5	3

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- (1) Number of earned seats flown. Earned seats comprise seats sold to passengers (including no-shows)
- (2) Number of seats flown
- (3) Number of Passengers carried as a percentage of Capacity
- (4) Available Seat Kilometres (ASK) measures an airline's passenger capacity. Total seats flown multiplied by the number of kilometres flown
- (5) Revenue Passenger Kilometres (RPK) is a measure of the volume of passengers carried by the airline. Number of passengers multiplied by the number of kilometres these passengers have flown
- (6) Number of flights flown
- (7) Number of aircraft including spares
- (8) Group refers to Malaysia AirAsia's, Thai AirAsia's, Indonesia AirAsia's, Philippines AirAsia's and AirAsia India's operations

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