

# Preliminary Operating Statistics

## For the 3<sup>rd</sup> Quarter of the 2017 Financial Year



### FOR IMMEDIATE RELEASE

AirAsia Berhad is pleased to announce the operating statistics for the 3<sup>rd</sup> Quarter of the 2017 Financial Year (“3Q17”).

AirAsia Berhad Consolidated AOCs<sup>[1]</sup> benefited from strong and sustained demand for air travel resulting in a 12% year-on-year increase in passengers carried to 9.89 million. Load factor remained in-line with the same quarter last year despite capacity addition of 14% year-on-year. AirAsia Berhad Consolidated AOCs ended the quarter with a fleet size of 110 aircraft, comprised of 80 aircraft registered in Malaysia (AirAsia Berhad), 14 in Indonesia (PT Indonesia AirAsia) and 16 in the Philippines (Philippines AirAsia Inc). Malaysia commenced operations of four new routes originating from: Kuala Lumpur–2; Langkawi–2. Indonesia commenced operations of three new routes originating from: Jakarta–1; Bali–1; Surabaya–1. Malaysia increased frequencies on 12 routes originating from: Kuala Lumpur–10; Langkawi–2. Indonesia increased frequencies on four routes originating from: Jakarta–2; Bali–1; Medan (Kualanamu)–1. Philippines increased frequency on one route originating from Cebu. Capacity management via frequency reduction was implemented on five routes originating from: Kuala Lumpur–2; Cebu–2; Davao–1.

Thai AirAsia (“TAA”) reported a load factor of 85%, up by 1 percentage point from the same quarter last year. The number of passengers carried during the quarter was 4.93 million, an increase of 14% year-on-year, which was higher than the 13% growth in seat capacity. TAA ended the quarter with a total of 54 aircraft, unchanged from the previous quarter and an increase of five aircraft year-on-year. TAA commenced operations of four new routes originating from: Bangkok (Don Mueang)–3; Pattaya–1. Frequencies were increased on three routes originating from: Bangkok (Don Mueang)–2; Chiang Mai–1.

AirAsia India (“AAI”) carried 1.17 million in 3Q17, an increase of 99% or close to double that of the same quarter last year. Load factor was reported at 85%, down by 3 percentage points year-on-year, following a 104% increase in capacity. AAI ended the quarter with a fleet size of 13 aircraft after adding three aircraft during the quarter. AAI commenced operations of six new routes originating from: Kolkata–4; Bhubaneswar–1; Hyderabad–1. Frequencies were increased on three routes originating from Bengaluru.

[1] AirAsia Berhad Consolidated AOCs refers to AOCs whose financial and operational results are consolidated for financial reporting purposes and these are namely the Malaysian, Indonesian and Philippines AOCs.

Note: Fleet count totals do not include:

- Eight (8) A320 aircraft operated by Indonesia AirAsia X
- Two (2) A320 aircraft delivered to AirAsia Japan but yet to commence operation as of end-3Q17.
- Two (2) A320 aircraft novated from MAA to Asia Aviation Capital Limited and subsequently leased to a third party airline.



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## AirAsia Berhad Consolidated AOCs – Malaysia, Indonesia & Philippines

### 3<sup>rd</sup> Quarter 2017 Operating Statistics

AirAsia Berhad	JUL - SEPT		
	2017	2016	Change
Passengers Carried <sup>1</sup>	9,891,881	8,829,734	12%
Capacity <sup>2</sup>	11,402,946	9,977,370	14%
Load Factor (%) <sup>3</sup>	87	88	-1 ppts
ASK (mil) <sup>4</sup>	14,910	13,133	14%
RPK (mil) <sup>5</sup>	12,875	11,586	11%
Number of stages <sup>6</sup>	63,303	55,394	14%
Average stage length (km)	1,292	1,299	-1%
Size of fleet at month end <sup>7</sup>	110 <sup>(iii)</sup>	106	4

Note: (iii) The fleet count excludes:

- Eight (8) A320 aircraft operated by Indonesia AirAsia X
- Two (2) A320 aircraft novated from MAA to AAC and subsequently leased to a third party airline.

## Thailand

### 3<sup>rd</sup> Quarter 2017 Operating Statistics

Thai AirAsia	JUL - SEPT		
	2017	2016	Change
Passengers Carried <sup>1</sup>	4,934,324	4,326,526	14%
Capacity <sup>2</sup>	5,788,740	5,143,500	13%
Load Factor (%) <sup>3</sup>	85	84	+1 ppts
ASK (mil) <sup>4</sup>	5,707	5,316	7%
RPK (mil) <sup>5</sup>	4,891	4,478	9%
Number of stages <sup>6</sup>	32,148	28,575	13%
Average stage length (km)	986	1,033	-5%
Size of fleet at month end <sup>7</sup>	54	49	5

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## India

### 3<sup>rd</sup> Quarter 2017 Operating Statistics

AirAsia India	JUL - SEPT		
	2017	2016	Change
Passengers Carried <sup>1</sup>	1,174,574	589,486	99%
Capacity <sup>2</sup>	1,374,840	672,300	104%
Load Factor (%) <sup>3</sup>	85	88	-3 pts
ASK (mil) <sup>4</sup>	1,402	839	67%
RPK (mil) <sup>5</sup>	1,211	729	66%
Number of stages <sup>6</sup>	7,638	3,735	104%
Average stage length (km)	962	1,155	-17%
Size of fleet at month end <sup>7</sup>	13	8	5

(1) Number of earned seats flown. Earned seats comprise seats sold to passengers (including no-shows)

(2) Number of seats flown

(3) Number of Passengers carried as a percentage of Capacity

(4) Available Seat Kilometres (ASK) measures an airline's passenger capacity. Total seats flown multiplied by the number of kilometres flown

(5) Revenue Passenger Kilometres (RPK) is a measure of the volume of passengers carried by the airline. Number of passengers multiplied by the number of kilometres these passengers have flown

(6) Number of flights flown

(7) Number of aircraft including spares

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